

Viva

CANCUN



## 2014 Royal Neighbors Sales Trip LIVE AQUA CANCUN

Get a jump-start on the Viva Cancun qualifications! Our new **Fast-Track Contest** was designed with you in mind. It offers you the opportunity to get on the fast track to your qualifications for the 2014 Viva Cancun Sales Trip.

### Qualifications:

- Submit and issue a minimum of 2 Universal Life Death Benefit or Cash Value applications = 4 X Weighted Premium and \$80 per issued certificate.
- Submit and issue a minimum of 2 Whole Life applications with a \$100,000 or higher face amount = 4 X Weighted Premium and \$80 per issued certificate.
- Submit and issue a minimum of 1 Single Premium Whole Life application with a \$20,000 or higher face amount = 2 X Weighted Premium and \$80 per issued certificate.
- Only life applications with a planned annualized premium of \$200 are eligible. First premium must be honored.

All applications submitted must be on separate insurable lives to be eligible for the Fast-Track Contest.

### Rules:

- Applications must be submitted between April 15, 2013 – May 31, 2013.
- Applications must be issued by June 28, 2013 to qualify.
- For Weighted Premium Multiplier to be applied, the certificate must be in force on December 31, 2013.

### Examples on how to qualify for Cancun:

- Need 21 Universal Life apps with an average of \$800 annualized premium.
- Need 16 Universal Life apps with an average of \$1,000 annualized premium.
- Need 27 Whole Life apps with an average of \$800 annualized premium.
- Need 22 Whole Life apps with an average of \$1,000 annualized premium.



INSURING LIVES • SUPPORTING WOMEN • SERVING COMMUNITIES<sup>SM</sup>

An all-inclusive luxury experience

June 1 - June 4, 2014

Form 212; Rev. 4-2013